



**WEBBER**  
RESEARCH | ADVISORY

# **Strategic Advisory & Technical Consulting**

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Energy & Utility Infrastructure • Renewables • LNG • EPC Risks

**Unparalleled Insight. Comprehensive Solutions.**



## **We Speak Your Language**

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**Webber R|A** integrates finance, risk, technology, engineering, & capital project execution into a comprehensive strategy to mitigate risk & increase stakeholder value.

We separate our consulting services into two distinct practices: **W|EPC** Technical Consulting, & Strategic Advisory through **Armistead Street Partners**.

Each practice leverages our extensive expertise across the entire energy supply chain, with a deep understanding of commercial, technical and financial dynamics putting us in position to add unique insight, context, and clarity for our clients.

Whether it's long-term due diligence on hard asset investments, independent engineering services, bespoke valuations, fairness opinions, or corporate & strategic consulting, our unique position in the market – **sitting at the nexus of Energy, Industrials, & Renewables** – gives us a valuable and unique perspective.

**Strategic  
Consulting &  
Advisory**

**Energy  
Engineering**

**Investment  
Due Diligence**



## ARMISTEAD STREET PARTNERS

Armistead Street Partners provides Strategic Consulting & Advisory services for institutional investors, corporates, project developers, private equity, and family offices. We focus on providing unparalleled results for our clients across the Renewables, Hydrogen, LNG & Energy Infrastructure, & Marine industries.



## Strategic Consulting & Advisory Services



We are committed to adding value through a mosaic of context, insight, thought leadership, hard work, and diligence – creating unparalleled results and tailored, bespoke solutions for our consulting clients. **Our Services Include:**

- Strategic Consulting & Advisory Services
- Capital Connections & Private M&A
- Emerging Energy Tech Screening & Sourcing
- Investment Due Diligence
- PE & Family Office Consulting
- Bespoke Valuations, Fairness Opinions







## Strategic Consulting

Our deep experience within Renewables, Energy, Industrials, & Capital Markets, along with our global network institutional investors, corporates, and industry experts, help us provide valuable insights and creative strategic solutions.



## Renewable Energy Transition

We passionately support the transition to a less carbon intensive global energy mix. Our teams provide commercial, technical, and strategic advisory services for emerging renewable technologies, investors, and corporates – combining technical and market expertise.



## Hydrogen Infrastructure

We're focused on providing strategic solutions across the entire spectrum of Hydrogen applications, including H2 production, fuel cells, H2 generators, Natural Gas blending, and more.



## Emerging Energy Technologies

We combine our teams financial, commercial, and energy engineering experience to screen, evaluate, and identify emerging technologies, looking for the right strategic solutions, partners & opportunities.



## LNG & Energy Infrastructure

We leverage our decades of experience in LNG financing, project development, and engineering to provide value across the entire supply chain – from large scale exports to small scale frontier state distribution.



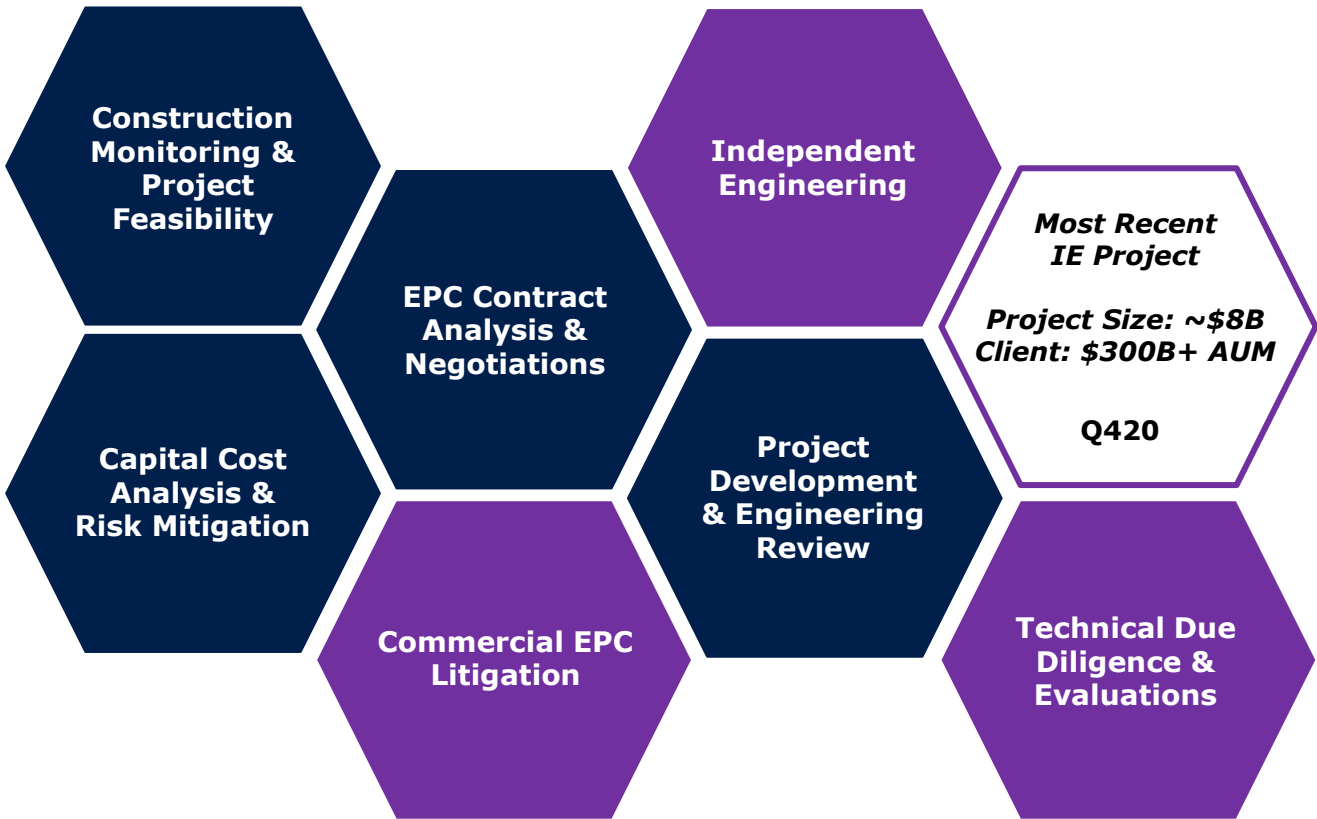
## Marine

We're focused on adding value across the Marine space through our deep background in the space, and our unique vantage point on the role it can play in energy transition and future trade.

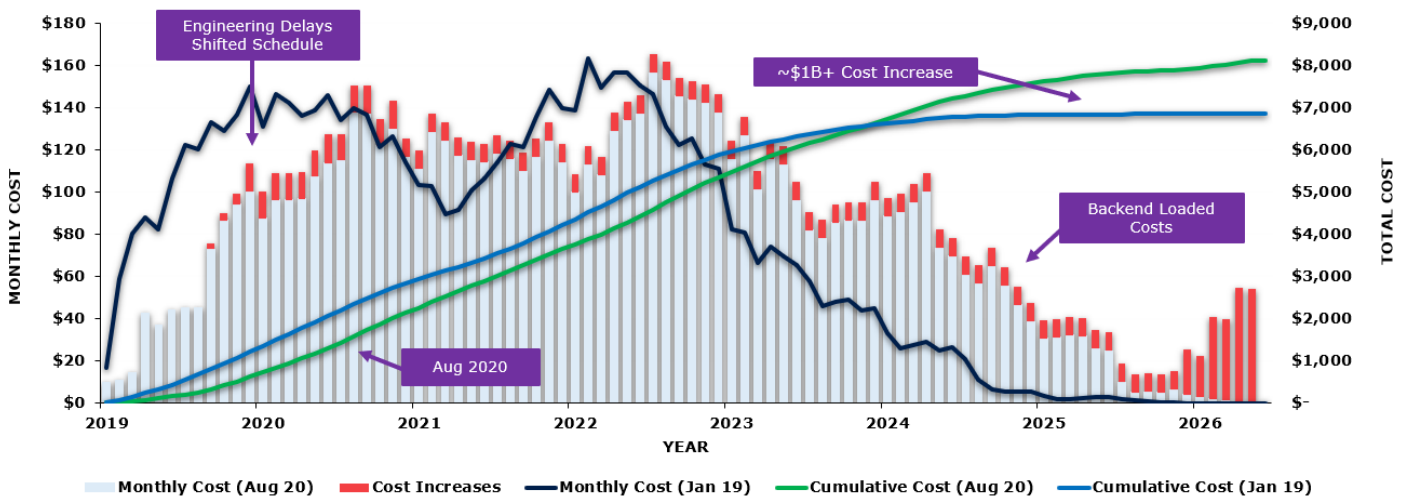


## Independent Engineers That Speak Your Language

W|EPC’s team members technical and project consulting services have been used to support more than \$30B of committed capital. Our core strengths include:

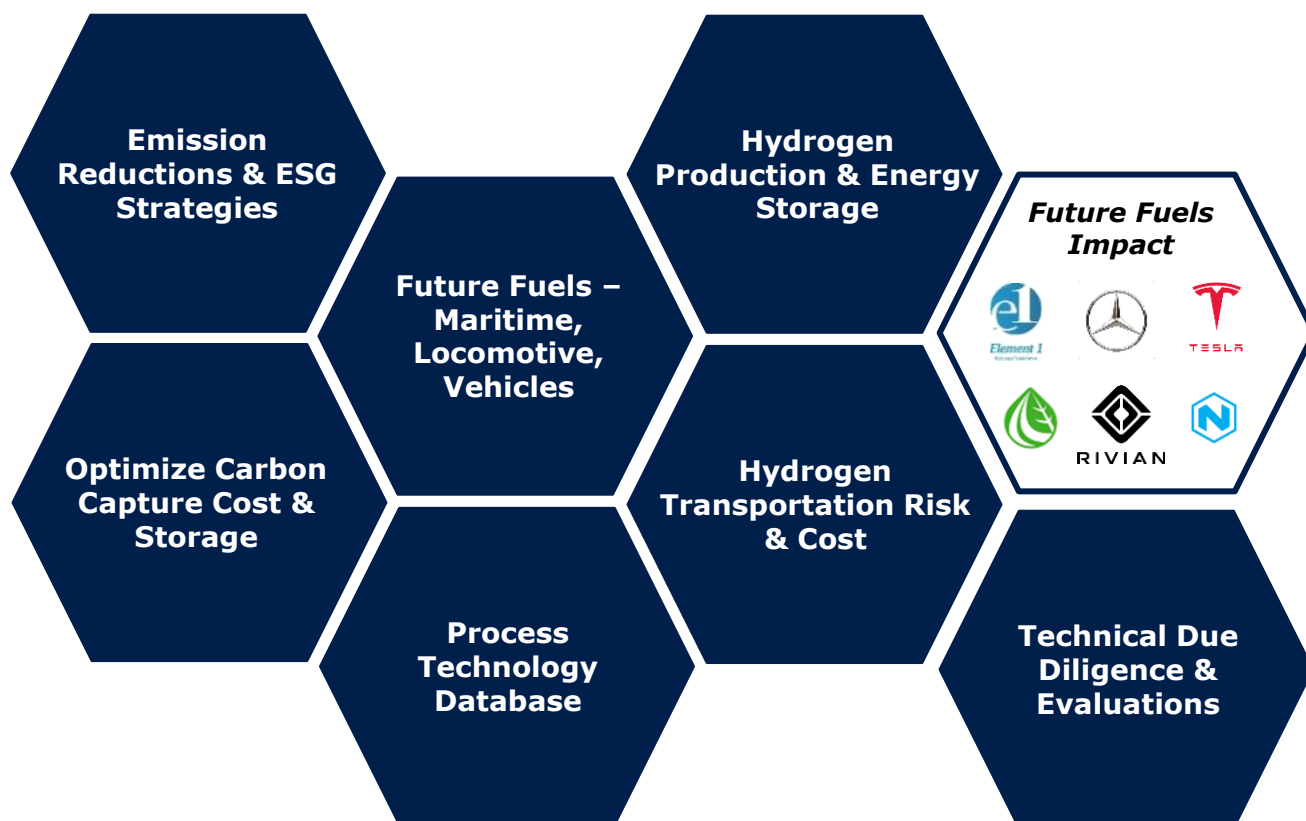


## Protect Balance Sheets With W|EPC’s Cost & Schedule Forecasting

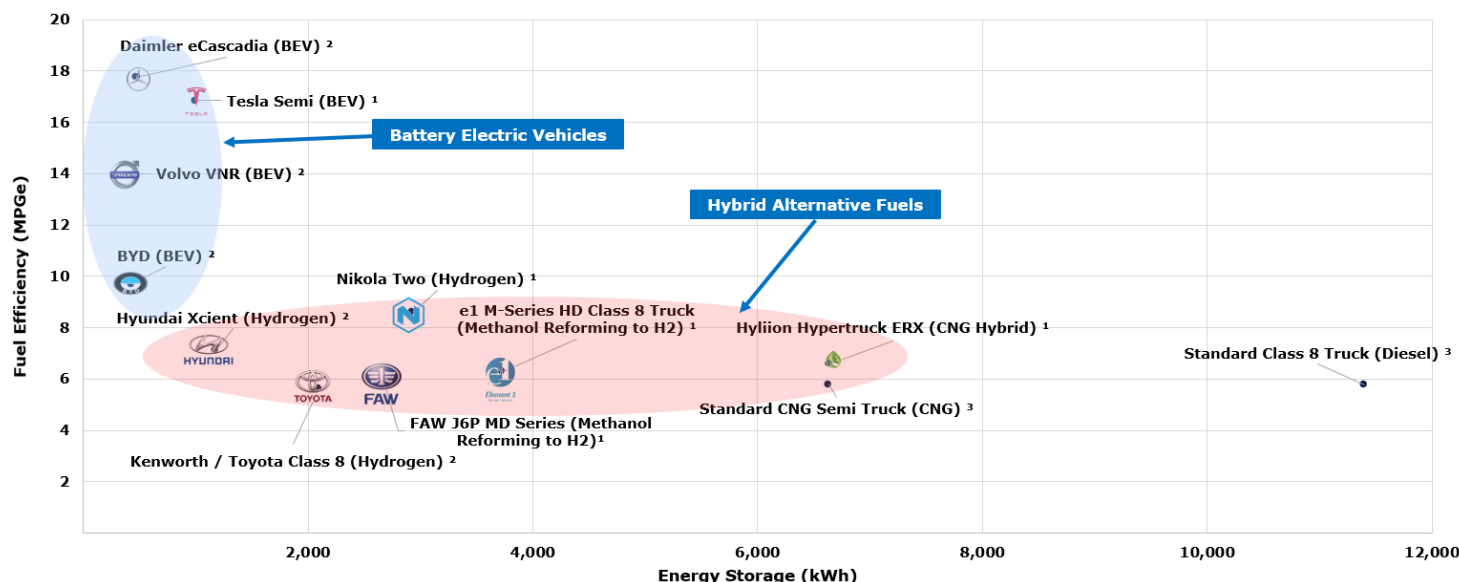


## The Leading Edge Of Clean Energy Transition

**Webber R|A** simplifies complex risks & identifies opportunities related to the transition to lower emission fuels & down stream market impact (i.e., vehicles, marine, locomotive, etc.).



## An Analytical & Comprehensive Approach To Alternative Fuels





## Trusted Clients & Partners:



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## Pricing & Engagement Overview

### Technical Consulting



**Renewable Tech Screening & Diligence:** Quarterly retainers & bespoke engagements

**Technical Project Due Diligence:** Quarterly retainers and bespoke engagements

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### Strategic Consulting & Advisory



**Armistead Street Partners:** Bespoke engagements

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Greg Wasikowski: [Greg@armisteadstreet.com](mailto:Greg@armisteadstreet.com)

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## Key Team Members



### **Mike Webber, Managing Partner**

Michael.Webber@webberresearch.com – (646) 993-0693

Mike co-founded Armistead Street Partners and Webber Research & Advisory in 2019, before which he spent 15-years in finance and equity research roles covering Renewables, LNG & Energy Infrastructure, Shipping, & Transportation at Wells Fargo & Deutsche Bank. Mike was Institutional Investor's #1 ranked LNG & Shipping Analyst for 5 consecutive years (2015, 2016, 2017, 2018, 2019). Mike finished as runner-up in 2020, while guiding Webber Research to become the only new U.S. research firm to receive ranked recognition in any sector.



### **Greg Wasikowski, Associate Partner**

Greg.Wasikowski@webberresearch.com – (646) 993-0694

Greg co-founded Armistead Street Partners and Webber Research & Advisory in 2019, and leads the equity team for renewables & clean energy. Greg was a senior member of the #1 I.I. ranked Wells Fargo LNG, Shipping, & Equipment Leasing team from 2017-2019, prior to which he worked in Consulting for RSM US LLP.



### **Chris Tsung, Associate Analyst**

Chris.Tsung@webberresearch.com – (646) 998-8920

Chris joined Webber Research & Advisory in 2019. Prior to joining Webber R|A, Chris was an AVP at DWS in Strategic Planning & Analysis for their Alternatives platform. Prior to that, Chris spent 6-years at Deutsche Bank in their private equity group as a key member of the investment management team overseeing \$4.9B in AUM.



### **Robert Meaney, Director | Engineering & Technology**

Robert.Meaney@webberresearch.com – (832) 368-8456

Robert Meaney has spent the past 12 years of his career in the Government Infrastructure and O&G markets executing \$30 billion in Capital Projects from conceptual design through construction with deep expertise in process technology, project analysis, & construction.

**Eric Smith, Director | Energy & EPC Risk Management**

Eric.Smith@webberresearch.com – (346) 337-7788

For the last 12+ years, Eric has focused his career in the EPC sector of the energy industry concentrating on large scale energy, LNG, and petrochemical projects. His experience includes leading the commercial efforts for petrochemical and LNG business lines for a global engineering and construction company, supporting the development of a Gulf Coast LNG liquefaction company, and negotiating commercial LNG sales agreements with global LNG buyers.

**Qamer Iqbal, Engineering Manager Carbon Capture**

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For the last 17 years, Qamer has focused his career in the Technology Development and Engineering sectors of the Energy Industry concentrating on large scale Refinery, Midstream and Petrochemical projects. Qamer has a leading expertise in Process Design & Technology, Project Management and for multiple global Engineering and Construction companies.

**Toni Su, Engineering Manager H2 Midstream & Emissions**

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Toni Su has over 10 years of experience as a senior technical advisor and project manager for upstream and midstream field operations. Specifically, Toni has designed, constructed, and operated facilities ranging from gas processing and treating (CO<sub>2</sub> and Sulphur) to storage and pipeline systems across gas, NGL, and crude commodities.

**Dr. Bruno Cateni, Process Engineering | H2 & Ammonia**

Bruno.Cateni@sentinelcorellc.com – (832) 312-6820

Dr. Cateni has more than 25 years of work experience in downstream and midstream Energy Chemicals, Refining, O&G. His duties have included leadership and engineering support roles in all phases of projects, from conceptual design to detailed engineering and commissioning ISBL and OSBL, capital investment planning, project management, resource planning and financial justification for large scale engineering projects.





### **Lonnie Jackson, Engineering | Petrochemicals & H2 Carriers**

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Lonnie carries a wide spectrum of domestic and international project experience involving the petrochemical, refining, power (conventional/nuclear/geothermal), cross country pipeline, gas plant, and import/export terminal industries, and projects ranging from \$20M through >\$1B Total Installed Cost (TIC). Lonnie also holds both Professional Engineer (PE) and Project Management Professional (PMP) designations.



### **Brent Knapton, Project Engineering Manager**

Brent.Knapton@sentinelcorellc.com – (832) 741-7141

Brent Knapton has more than 30 years of experience in the energy industry managing projects, leading large resource teams and innovating tools and systems to increase efficiency and productivity. He holds a patent entitled “Energy Recovery from Waste Heat Sources” and has managed diverse technical teams in the roles of Project Engineering Manager, Engineering Manager and Lead Engineer.



### **Walter Lobo, Director of Institutional Sales**

Walter.Lobo@webberresearch.com – (646) 767-6425

Walter Lobo joined Webber Research in September 2020 as Director of Institutional Sales. From 2007 to 2017 Mr. Lobo was a Director of Institutional Sales at Wells Fargo Securities. While at Wells Fargo he managed a diverse book of institutional clients in Europe, New York and the Midwest.

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